# **MPS-Managed Print Services**



### **A Service Contract and BEYOND!**

### All Inclusive Program Covers Your Printers!



**Reduced Costs** 

Reduce costs by identifying your total cost of ownership



**Optimized Efficiency** 

Realize the benefits of automated processes.



**Increased Security** 

Security solutions safeguard the privacy and confidentiality.



Improve Sustainability

See your true environmental impact of your business.

### **Managed Print Services Benefits**

- FREE Installation and 30 day monitoring
- Automatic toner fulfillment
- We deliver all of your consumable needs
- No need to order supplies or store inventory
- Eliminates ordering errors
- Reduces your administrative expenses
- Saves you personnel time

- Simple invoicing
- Set auto service alerts
- Eliminates burden of technical services issues
- ProTech\* certified technicians support
- We monitor and asses your printer fleet 24/7
- Service call cost included
- Proactive maintenance

### **Printer Fleet Monitoring**

#### **Our Fleet Monitoring Service Includes:**

- Identifying how many devices you own and whether each is performing optimally
- Tracking how much volume is being generated per device, by department and by user
- Determining how much you're spending per device and its cost-per-print (CPP)
- Monitoring print jobs to allocate costs and identify new ways to improve output—including digitization and automating your print workflow
- Auto toner delivery
- Advance account management
- Periodic account reviews focusing on improving workflow and further reducing costs

### Ask for a FREE 30 day assessment & proposal!



\*The Pro-Tech Service Award recognizes those Konica Minolta dealers who have demonstrated an exceptional commitment to customer support and satisfaction.





## **Managed Print Services Q&A**

## Focus on your business and let us manage your printing and scanning infrastructure

### What are managed print services (MPS)?

A managed print service (MPS), like Optimized Print Services (OPS) from Konica Minolta, allows you to offload the maintenance and management of your printing and scanning infrastructure to a third-party provider. The provider may take over management of your existing devices (even a mixed fleet) or may partially or completely replace your devices.

### What does a managed print service do?

Your MPS should include features like:

- Continuous optimization of your printing and scanning infrastructure to ensure it keeps pace with business needs
- Print management software for user authentication, usage monitoring, cost management and more
- · Remote support for proactive device monitoring and remote fixing of issues wherever possible

### What devices can be included in a managed print service?

Your MPS provider should offer a range of devices to suit the needs of your organization and your users. At Konica Minolta, for example, we offer a range of devices that:

- Can print, scan, copy and even fax
- Produce black and white or color output on a wide range of paper sizes
- Enable duplex (double-sided) printing
- Provide finishing options like stapling and booklet-making
- Are safe and easy for anyone to use
- · Offer enhanced security features to safeguard your data
- Are designed for a reduced environmental impact

### **Our Fleet Monitoring Service Includes:**

- Identifying how many devices you own and whether each is performing optimally
- · Tracking how much volume is being generated per device, by department and by user
- Determining how much you're spending per device and its cost-per-print (CPP)
- Monitoring print jobs to allocate costs and identify new ways to improve output—including digitization and automating your print workflow

#### **Our Advanced Services With These Added Benefits:**

- Auto toner delivery
- · Advance account management
- Periodic account reviews focusing on improving workflow and further reducing costs



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